



**The Consortium
for Housing and Asset
Management**

Lessons from the Field

[A Lender's Perspective](#), with Jerri Edwards, Vice President and Director of Credit Administration, CIC

CHAM's Series of Asset Manager Interviews, Conducted by Elaine Magil, TCAM/MRI

Jerri Edwards leads the Credit function at Community Investment Corporation (CIC), a CDFI operating in Chicago. In this role, Jerri helps make lending decisions for the organization's \$300 million+ real estate portfolio. Her team of asset managers also oversees loan performance after closing.

In this interview conducted by Elaine Magil, Jerri talks about bringing a portfolio oversight eye into loan underwriting and learning from experience, and sheds light on how lenders assess borrowers in real estate transactions.

[Read More](#)

Shelterforce Feature on Asset Management

Is the Pandemic Improving Affordable Housing Asset Management? Resident services have long been the first to be cut in hard times—but for some housing providers that may be changing.

Harold Nassau, CHAM President and NeighborWorks Senior Director, talks about the paradigm shift: "These services are necessary to the long-term viability of the property and long-term stability of the residents, but they are not always recognized as allowable property management expenses by HUD and state housing regulators, Nassau says, something he'd like to see changed. Besides regulations, investors and lenders also need to shift their priorities to include resident services. Nassau says that's starting to happen as these essential services are finding space within operating budgets."

Read [this article in Shelterforce](#) to learn more.

COVID-19 Resources

PPE for Affordable Housing Providers

Project N95

Serving as a trusted source of Personal Protective Equipment since the start of the pandemic, Project N95 (ProjectN95.org) has become a leading rapid response, nonprofit organization created in response to the COVID-19 pandemic. Project N95 protects healthcare and essential workers, as well as underserved communities, by providing equitable access to vetted PPE. All items offered by Project N95 are [vetted](#), and from verified suppliers.

They enable volume purchase pricing and manage last mile distribution for organizations seeking to buy smaller quantities, which keeps costs low and helps avoid having to meet suppliers' minimum order quantities.

If your organization and community needs PPE, this resource may be helpful. Visit shop.projectn95.org.

Asset Management Training and Tools

Build Your Asset Management Network

February 15, 2021

Workshop at the NeighborWorks Winter Virtual Training Institute

One of the best kept secrets of successful asset managers is the network of peers that they turn to for support. Why is it so important? They share innovations in the field, talk through portfolio challenges, exchange tools and forms, support career growth and more.

On Monday February 15th **YOU** can build connections with your peers from around the country at the NeighborWorks [Virtual Training Institute](#). Julia Pierson from CHAM and Kayne Doumani from Chinatown Community Development Center will team up to facilitate an interactive workshop that will help you build your relationships with asset managers. **This workshop is included free as part of the VTI registration fee.**

[Register today](#) for the more than 50 classes, workshops, roundtable discussions, peer sessions offered at the training offered February 15 to 19, 2021. Asset managers will find useful courses on housing development and nonprofit management and leadership. Plus two 90 minute webinars are offered on asset management topics: *To Self Manage or Not to Self Manage Your Property - What is the Answer?* and *Calculating Mortgage Debt for Multifamily Projects*.



Online Training Catalog for Affordable Housing Professionals

CHAM's other training partner, HAI Group, just published its [2021 course catalog](#). In addition to the [Nuts and Bolts of Asset Management](#), they offer more than 120 online courses and certifications that will help you keep up with changing regulations, best practices and industry developments. You can train employees at scale, no matter where they're located. And the classes are taught by seasoned professionals.



Engaging Multifamily Owners and Managers in HUD Housing Counseling

Department of Housing and Urban Development
Webinar: Tue, Feb 23, 2021 2:00 PM - 3:00 PM EST

Rental housing counseling services offered by HUD-certified [housing counseling agencies](#) are available to help renters in multifamily properties around the country. Although this webinar is targeted to HUD- assisted properties, the [program is a great resource for renters](#) struggling during the pandemic. Webinar topics will include rent and utility assistance, financial counseling, landlord/tenant responsibilities, and how tenants can repair their credit.

Find Out More

Amp Up Your Career



Latest Job Posting:

- Asset Manager - National Equity Fund, New York, NY

[Post or Find a Job](#)

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